



DEPARTMENT OF PARKS AND RECREATION  
111 "I" Street  
Sacramento, California 95814

Major General Anthony L. Jackson, USMC (Ret), Director

July 10, 2013

**RE: Green Management Energy Solutions, LLC**  
620 Newport Center Drive, Suite 1100  
Newport, California. 92660

To whom it may concern;

Several years ago, we purchased 50 / GL-JX – 23 Watt, Mogul Based light bulbs from Gregory Kalatsky at Green light Induction for our outside street lights located in our Historic California State Park and California State Railroad Museum in Sacramento, Ca.

To this date we have not had to replace any of these lights and we have seen over a 50% reduction in our energy costs for this application.

Needless to say, with the kind of performance we have experienced with these light bulbs our maintenance costs are virtually nothing. We have to employ a 30' foot boom lift and two maintenance men in order to change these lights. The ambience and color of the lamps are just what we were looking for to enhance our night time appearance, especially during evening events.

I would highly recommend the use of this type of lamp for your outdoor needs.

Sincerely,

Mike Newby  
Park Maintenance Supervisor  
California State Parks and Recreation